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Contact Information: (773) 278-1100
3423 North Drake Avenue Chicago, IL 60618

Greg Terwilliger Leads Business Development for Novak Construction

Chicago, Illinois (December 8, 2014) – Novak Construction Company announces the addition of Mr. Greg A. Terwilliger as Vice President, charged with spearheading the company's ever-expanding business development efforts.

Greg's addition comes in a year in which Novak continues to add top resources and talent, especially at the senior level. In addition to new lead generation and cultivating strong business relationships, his experience includes contributions to the project management, site selection and market intelligence arenas. Greg's impressive experience includes tenure at Northern Builders, OPUS North, and McShane Construction Company.

"I am particularly pleased to welcome Greg. His reputation precedes him as a trusted advisor within the commercial construction and real estate industries," noted Novak's Founder/President, John G. Novak. "I fully expect him to build a pipeline of new opportunities and expand the impact of the Novak brand throughout the Chicago area. His arrival is timed perfectly with our marketing strategy to make solid inroads in the multi-family and industrial sectors."

Upon appointment, Mr. Terwilliger expressed his eagerness to leverage Novak's existing client relationships and use them as a springboard for growth. "I am excited to be part of such a dynamic, hands-on team. Everyone within the organization is vested in the company's continued success and expanding its portfolio of work."

Greg holds a Civil Engineering degree from the University of Michigan and an MBA from Northwestern University's Kellogg School of Management. His industry affiliations include active involvement in the Urban Land Institute (ULI), NAIOP and the Illinois Housing Council.

ABOUT NOVAK CONSTRUCTION

Novak Construction, founded by John Novak in 1980, is a top tier, nationally-recognized General Contractor and Construction Management firm. Novak is known for its retail, corporate, institutional, healthcare, hospitality, multi-family and industrial portfolios.

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